The Greater Los Angeles office market continues to remain stagnant as work from home policies remain the norm for most office occupiers. Leasing activity has been down for the last 3 quarters with only 3.5 million total square feet leased in Q3, and total availabilities have reached 21.69% overall. We see owners struggling to find new tenants to fill empty units, especially as occupiers continue to downsize their office footprints.

-674k sf

The Greater Los Angeles office market experienced a 1.5 million square foot improvement in absorption in Q3 2024 at -674k square feet, an increase from Q2's negative 2.0 million square feet.

\$43.35

The average full service asking rent in the greater Los Angeles area sat at \$43.35, the lowest average since Q4 2020. As vacancies remain high, owners have offered lower rents to entice new tenants to sign leases.

21.69%

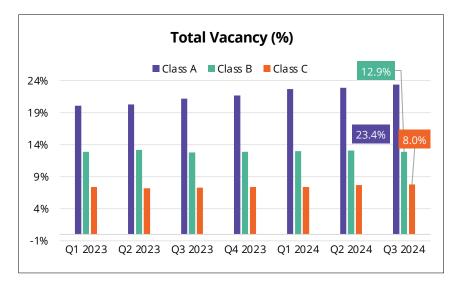
Total availabilities have dropped in Q3 2024, with almost 21.69% of office space being available in Q3 2024. This is nearly a 2% drop from the previous quarter.



Office leasing activity in the Greater Los Angeles marketplace has maintained a low volume, with a total of about 3.5 million square feet of leases signed. This marks the third straight quarter of about 2 million square feet of Class A spaced leased as owners continue to struggle to fill their vacant units.

Survey based on office buildings 20,000 sf+

Source: ThoughtSpot, AVANT, CoStar



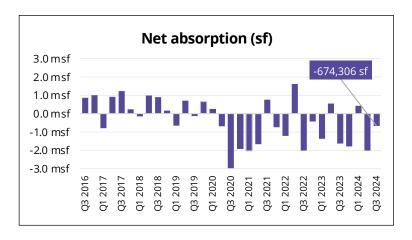
Total vacancy throughout the Greater Los Angeles office market is currently at a record high, with an overall average of 18% vacancy, and a Class A average of 23.4%. As we continue to move away from the Covid-19 pandemic era, office occupiers have been shedding unused space as work from home policies have proven to be the norm.

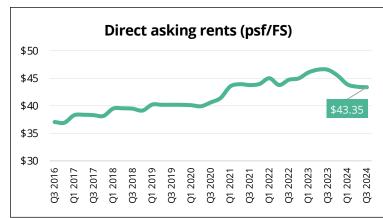
AVISON

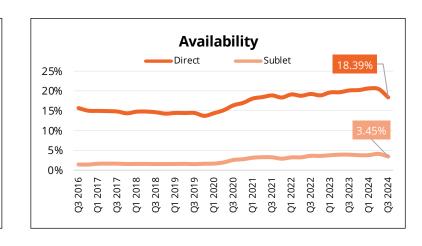
YOUNG

Greater Los Angeles

Office market snapshot | Q3 2024







Recent leasing activity

| Tenant | Address | Size (sf) | Transaction type | Lease type | |
|------------------------|-----------------------------------------|-----------|------------------|------------|--|
| SoCal Gas | 350 S Grand Ave, Los Angeles | 198,553 | New Lease | Direct | |
| Herbalife Nutrition | 950 W 190 th St, Torrance | 188,544 | Renewal | Direct | |
| City of Hope | 4920 Rivergrade Rd, Irwindale | 170,512 | Renewal | Direct | |
| Amazon Studios | 9300 Culver Blvd, Culver City | 75,178 | Renewal | Direct | |

Recent sales activity

| Buyer | Address | Sale price | Sale price psf | Seller |
|------------------------------------------|-----------------------------------------|---------------|----------------|----------------|
| Fashion Nova | 407 N Maple Dr, Beverly Hills | \$118,273,500 | \$676.44 | Tishman Speyer |
| Meiloon Investment and Development | 801 S Figueroa St, Los Angeles | \$60,000,000 | \$128.97 | Barings |
| Mattel | 2160 E Grand Ave, El Segundo | \$59,200,000 | \$360.19 | New York Life |
| Rexford Industrial | 950 W 190 th St, Torrance | \$41,290,000 | \$218.99 | Herbalife |

Note: All tracked office buildings are 20k+ sf

Source: ThoughtSpot by Avison Young, CoStar



Greater Los Angeles

Office market snapshot | Q3 2024

Get in touch

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| Subamarket | Existing inventory sf | Under development sf | Direct availability | Sublet availability | Total availability | Net absorption sf (QTD) | Annual direct asking rent psf FS |
|----------------------|-----------------------|----------------------|---------------------|---------------------|--------------------|----------------------------|----------------------------------|
| Downtown | 52,307,867 | 105,000 | 21.58% | 1.96% | 23.53% | (891,987) | \$39.41 |
| East Los Angeles | 4,228,445 | 0 | 8.03% | 0.53% | 8.55% | 1,034 | \$29.34 |
| San Fernando Valley | 32,345,299 | 331,000 | 18.20% | 5.51% | 23.05% | (22,563) | \$34.21 |
| Mid-Cities | 6,127,273 | 0 | 9.35% | 0.31% | 9.66% | 43,071 | \$30.73 |
| Mid Wilshire | 34,786,186 | 0 | 19.89% | 2.47% | 22.37% | 13,194 | \$43.36 |
| San Gabriel Valley | 17,707,799 | 0 | 10.71% | 0.39% | 11.10% | (20,592) | \$31.44 |
| South Bay | 39,488,974 | 0 | 19.92% | 5.43% | 25.23% | 155,853 | \$38.16 |
| Tri Cities | 30,151,614 | 286,308 | 26.60% | 4.83% | 31.15% | (48,068) | \$45.05 |
| West LA | 64,789,660 | 988,597 | 23.19% | 5.52% | 28.63% | 86,740 | \$60.24 |
| Santa Clarita Valley | 2,677,669 | 0 | 21.01% | 12.24% | 33.24% | (42,256) | \$34.61 |
| Ventura | 1,891,880 | 0 | 30.75% | 0.87% | 31.62% | 45,556 | \$27.92 |
| Market total | 287,870,362 | 1,710,905 | 18.32% | 3.45% | 21.69% | (674,306) | \$43.35 |

| | Existing inventory sf | Deliveries sf (QTD) | Under development sf | Direct availability (%) | Sublet availability (%) | Total availability (%) | Net absorption sf (QTD) | Annual direct asking rent psf FS |
|--------------|-----------------------|---------------------|----------------------|----------------------------|----------------------------|---------------------------|----------------------------|-------------------------------------|
| Trophy | 26,850,151 | 0 | 730,000 | 21.88% | 3.57% | 25.45% | (430,066) | \$49.52 |
| Class A | 138,125,171 | 184,228 | 738,824 | 25.20% | 5.45% | 30.41% | (304,007) | \$45.87 |
| Class B | 104,722,050 | 15,500 | 242,081 | 17.29% | 2.80% | 20.00% | 54081 | \$37.18 |
| Class C | 18,172,990 | 0 | 0 | 8.91% | 2.00% | 10.91% | 5686 | \$37.21 |
| Market total | 287,870,362 | 199,728 | 1,710,905 | 18.32% | 3.45% | 21.69% | (674,306) | \$43.35 |

