

Ten Years of Performance

2013-2023

Hospitality Group Transactions

**AVISON
YOUNG**

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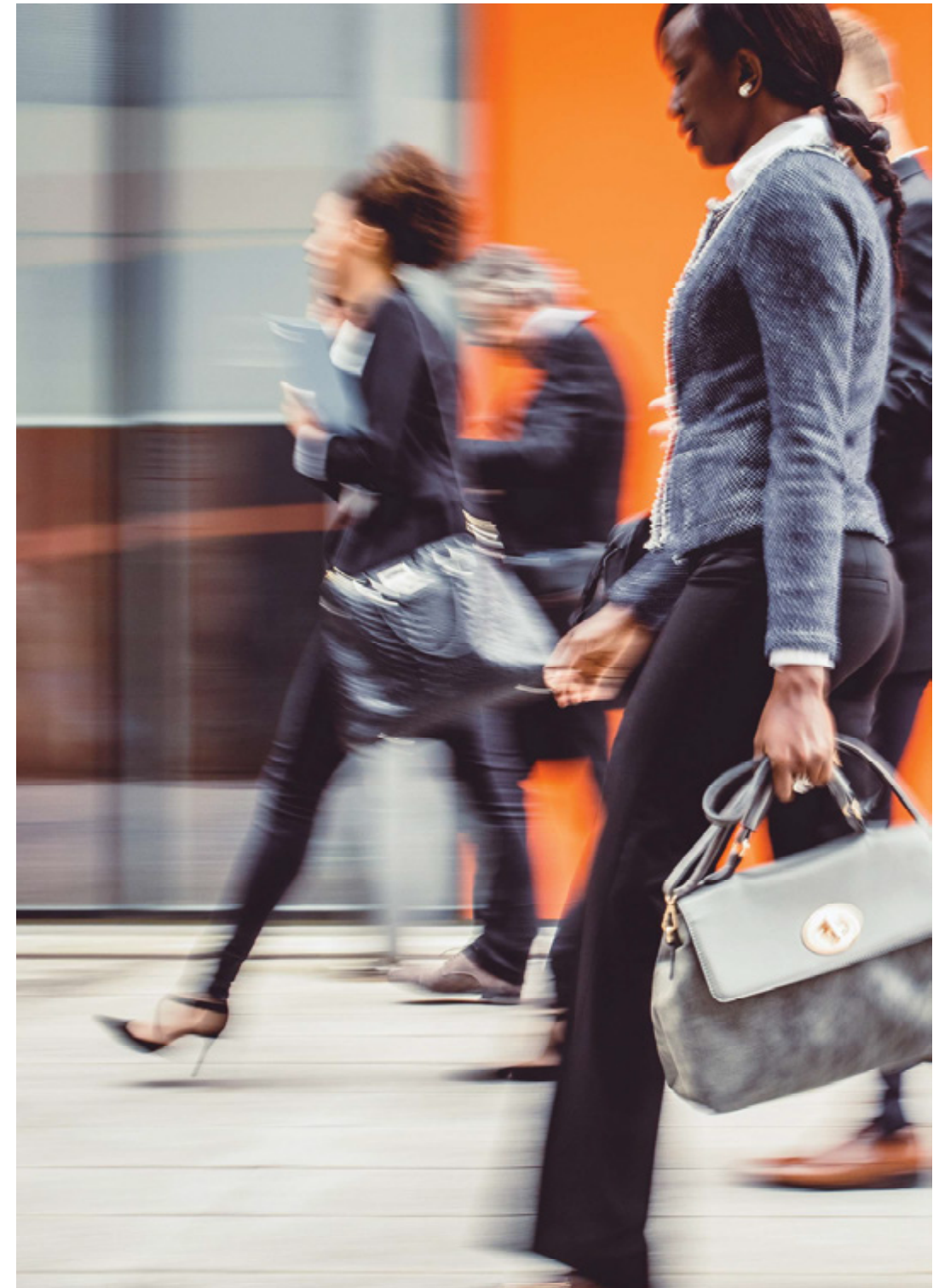
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Avison Young - Atlanta LLC | 1230 Peachtree St NE | Suite 3400 | Atlanta, GA. 30308



Platinum member

**AVISON
YOUNG**



Our Hospitality Group

Avison Young's Hospitality Group works in partnership with our clients to provide high-quality, integrated services that support their strategic and financial objectives.

The Avison Young Hospitality Group includes senior professionals in the hospitality industry with access to every major North American market, working seamlessly to deliver real estate solutions for our clients. The Avison Young difference translates into intelligent solutions that deliver a best-in-class client experience and results. Our hospitality group is recognized as one of the premier teams in the hospitality investment business.



Representative Client Examples

	Hotels Sold	Value
Apple Hospitality REIT	102	\$1.7B
LNR Partners	77	\$693M
Westmont Hospitality Group	47	\$193M
Starwood Capital Group	32	\$363M
U.S. Bank	31	\$155M
Newport Hospitality Group	10	\$165M



Hospitality Group Experience

Total Sales Performance

158,975 Total Guestrooms Sold

1200 Total Hotels Sold

Since 2012

67,177 Guestrooms Sold

618 Hotel Transactions Closed

\$5.93B Hotel Assets Sold

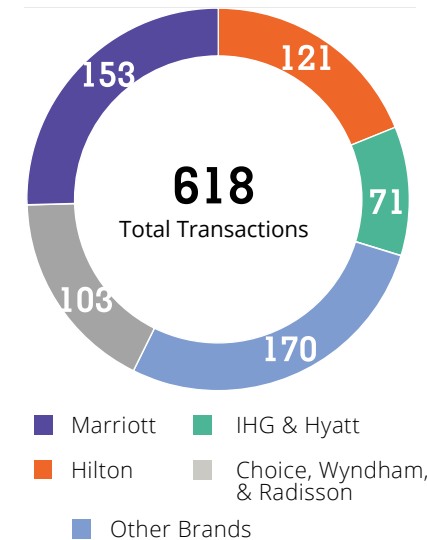
Notable Portfolio Transactions

Select U.S. Markets (2012 - 2023)

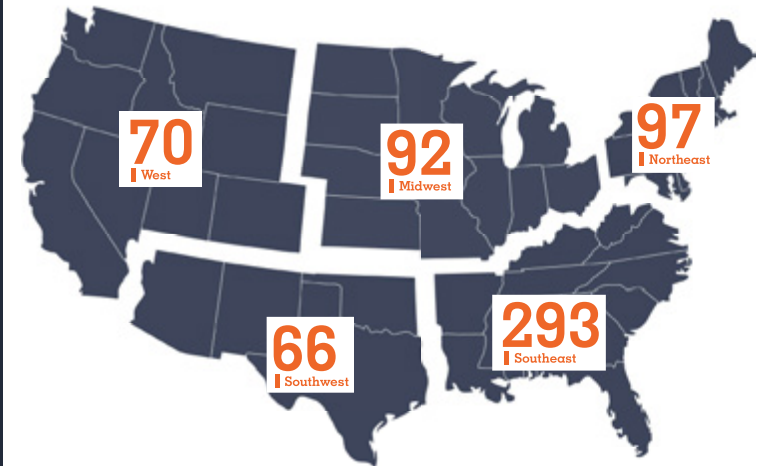
	Portfolio Size	Sales Price
National Hotel Portfolio	66	\$1.145B
Twenty Property Portfolio	20	\$221M
Texas Portfolio	20	\$166M
National Hilton Marriott	27	\$211M
National Portfolio	27	\$161M
Southeast Portfolio	11	\$102M
Midwest Portfolio	10	\$88M
Six (6) Additional Portfolios		\$500.5M

Hospitality Group Sales Volume (2012 - 2023)

Transactions By Hotel Brand



Transactions By U.S. Regions





Hilton

HOMEWOOD
SUITES
BY HILTON

DOUBLE TREE
BY HILTON

Hampton
Inn
BY HILTON

Hilton
Garden Inn
BY HILTON

HOME 2
SUITES BY HILTON

Hampton
Inn & Suites
BY HILTON



DoubleTree



Hampton Inn



Hampton Inn



Hampton Inn



Hampton Inn



Hampton Inn



Hampton Inn



Hampton Inn



Hampton Inn



Hampton Inn



Hampton Inn



Hampton Inn



Hampton Inn



Hampton Inn



Hampton Inn



Hampton Inn



Hampton Inn



Hampton Inn

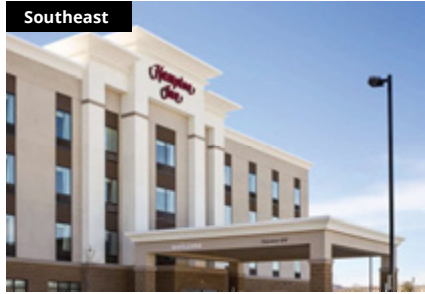


Hampton Inn



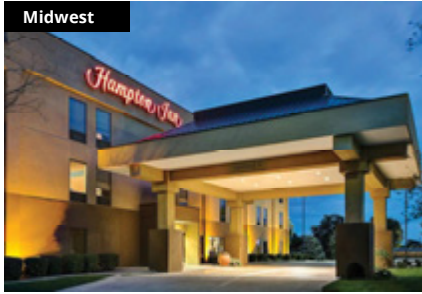
Hampton Inn

Southeast



Hampton Inn

Midwest



Hampton Inn

Southwest



Hampton Inn

Southwest



Hampton Inn

Southeast



Hampton Inn

Southwest



Hampton Inn

Northeast



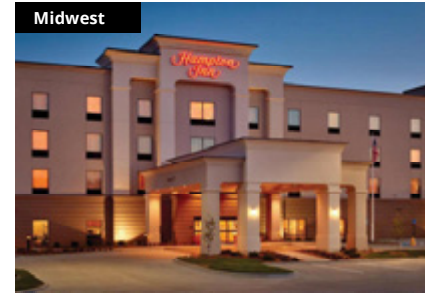
Hampton Inn

Northeast



Hampton Inn

Midwest



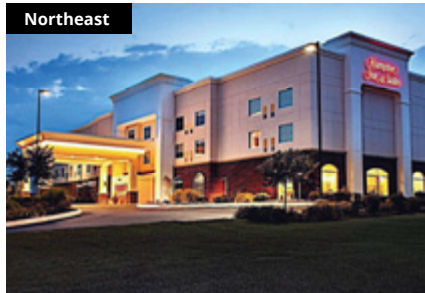
Hampton Inn

Southeast



Hampton Inn

Northeast



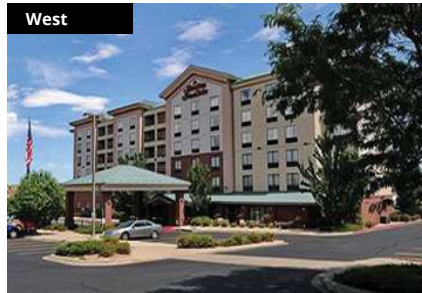
Hampton Inn

Southeast



Hampton Inn & Suites

West



Hampton Inn & Suites

Southeast



Hampton Inn & Suites

Southwest



Hampton Inn & Suites

Southeast



Hampton Inn & Suites

Southeast



Hampton Inn & Suites

Southwest



Hampton Inn & Suites

Southeast



Hampton Inn & Suites

Midwest



Hampton Inn & Suites

Northeast



Hampton Inn & Suites

Southeast



Hampton Inn & Suites

Southwest



Hampton Inn & Suites

West



Hampton Inn & Suites

West



Hilton Garden Inn

West



Hilton Garden Inn

West



Hilton Garden Inn

West



Hilton Garden Inn

West



Hilton Garden Inn

West



Hilton Garden Inn

West



Hilton Garden Inn

West



Hilton Garden Inn

Southeast



Hilton Garden Inn

Southeast



Hilton Garden Inn

Southeast



Hilton Garden Inn

Northeast



Hilton Garden Inn

Northeast



Hilton Garden Inn

Southwest



Hilton Garden Inn

Southeast



Hilton Garden Inn

West



Hilton Garden Inn

Northeast



Hilton Garden Inn

Northeast



Hilton Garden Inn

Southeast



Hilton Garden Inn

Southeast



Hilton Garden Inn

Midwest



Hilton Garden Inn

Southeast



Hilton Garden Inn

Southwest



Hilton Garden Inn

Southwest



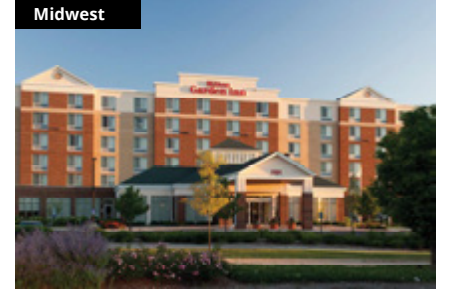
Hilton Garden Inn

Southeast



Hilton Garden Inn

Midwest



Hilton Garden Inn

Midwest



Hilton Garden Inn

Midwest



Hilton Garden Inn

Midwest



Hilton Garden Inn

Northeast



Hilton Garden Inn

West



Hilton Garden Inn

Southeast



Hilton Garden Inn

Southeast



Hilton Garden Inn

Southwest



Hilton Garden Inn

Southeast



Home2 Suites

Southeast



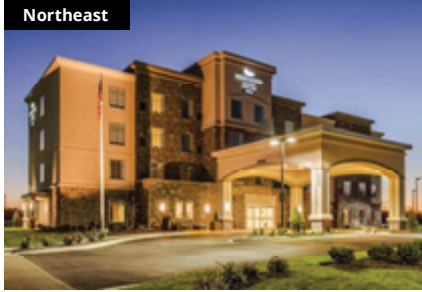
Home2 Suites

Southeast



Home2 Suites

Northeast



Home2 Suites

Midwest



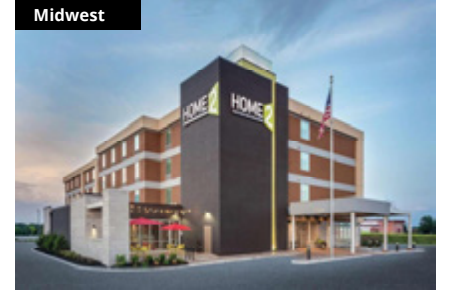
Home2 Suites

Northeast



Home2 Suites

Midwest



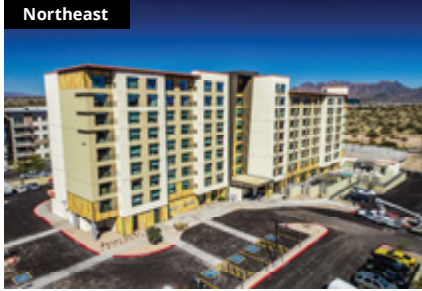
Home2 Suites

Northeast



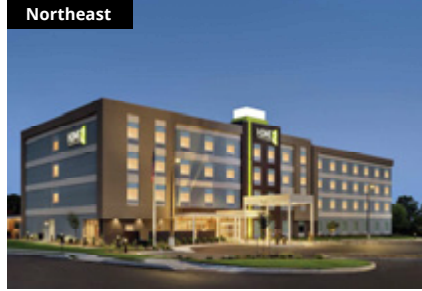
Home2 Suites

Northeast



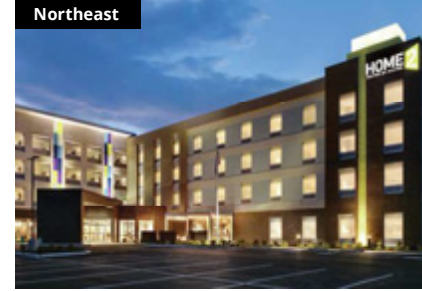
Home2 Suites

Northeast



Home2 Suites

Northeast



Home2 Suites

Northeast



Homewood Suites

West



Homewood Suites

Northeast



Homewood Suites

Southeast



Homewood Suites

Southwest



Homewood Suites

Southwest



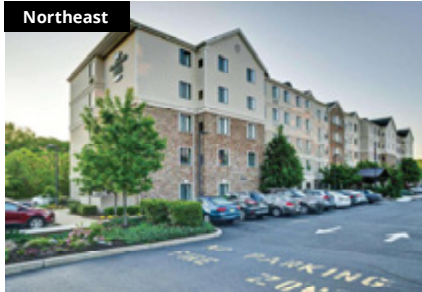
Homewood Suites

Southeast



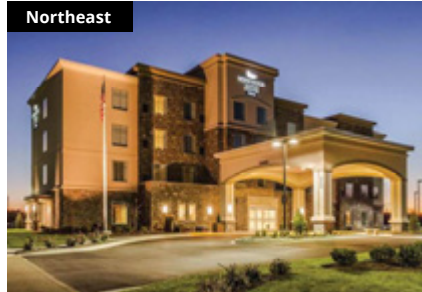
Homewood Suites

Northeast



Homewood Suites

Northeast



Homewood Suites

Northeast

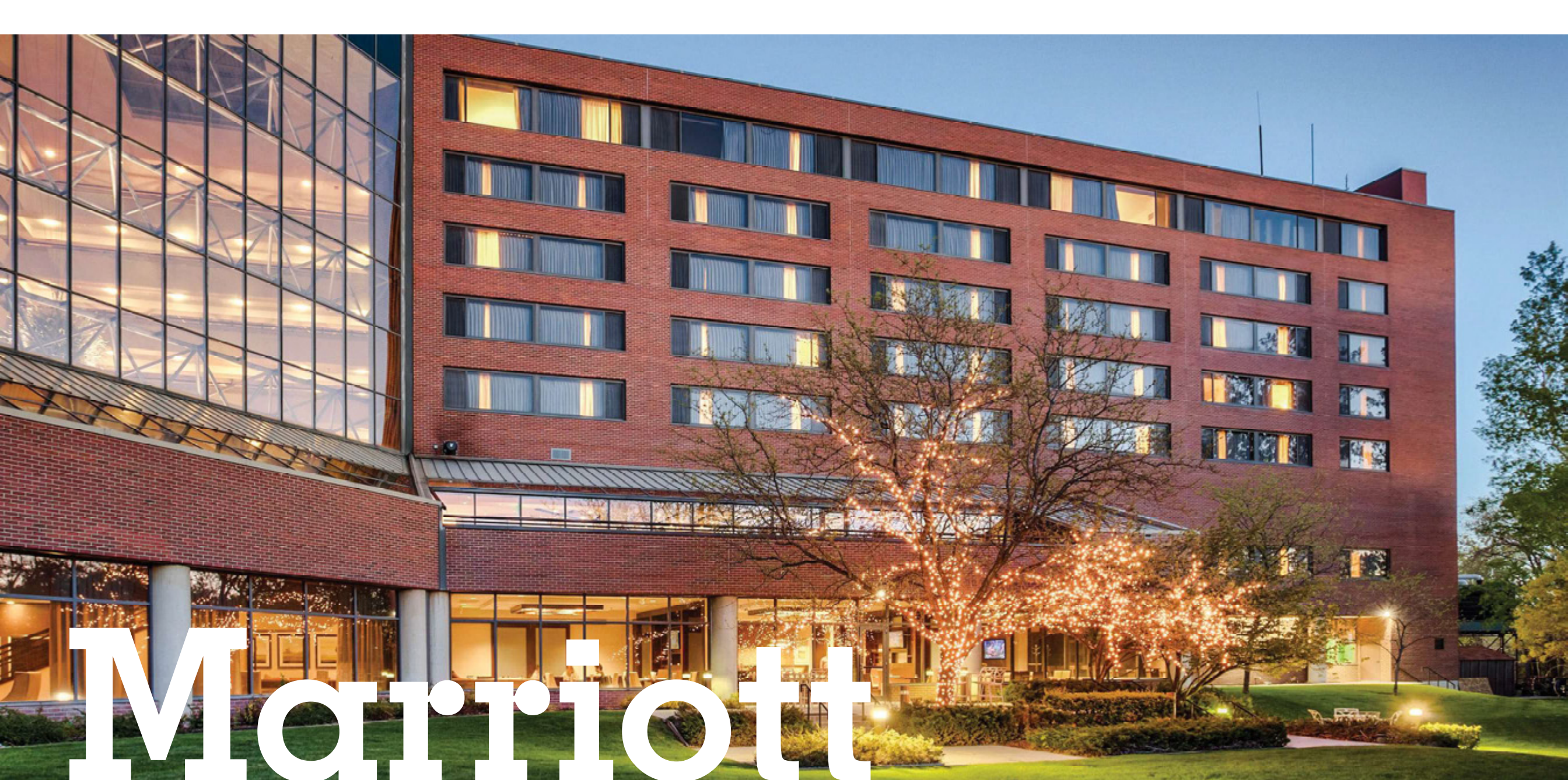


Tru by Hilton

Northeast



Tru by Hilton



Marriott



Fairfield
BY MARRIOTT

Residence INN
BY MARRIOTT

SPRINGHILL SUITES®
MARRIOTT

TOWNEPLACE
— SUITES —
MARRIOTT

COURTYARD
BY MARRIOTT

Southwest



aloft Hotel

Southeast



aloft Hotel

Midwest



Country Inn & Suites

Northeast



Country Inn & Suites

Southeast



Courtyard

Southeast



Courtyard

Northeast



Courtyard

Southeast



Courtyard

Southeast



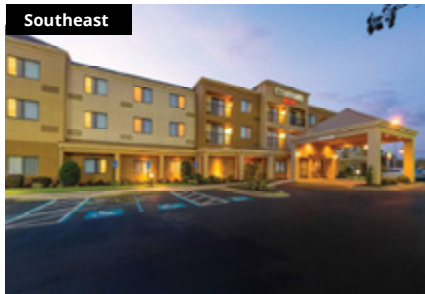
Courtyard

Southeast



Courtyard

Southeast



Courtyard

Southeast



Courtyard

Northeast



Courtyard

West



Courtyard

Southeast



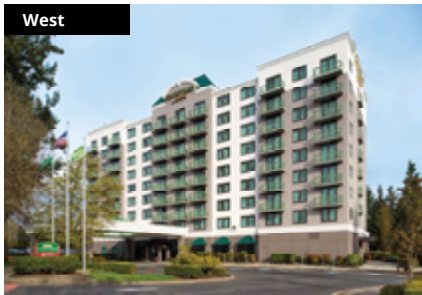
Courtyard

Southeast



Courtyard

West



Courtyard

Southeast



Courtyard

Northeast



Courtyard

Southeast



Courtyard

Southeast



Courtyard

West



Courtyard

Southeast



Courtyard

Southeast



Courtyard

Midwest



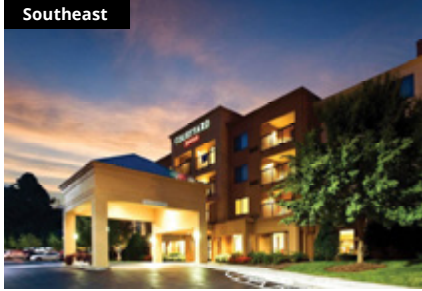
Courtyard

Northeast



Courtyard

Southeast



Courtyard

Midwest



Courtyard

Midwest



Courtyard

Northeast



Courtyard

Southeast



Courtyard by Marriott

Southeast



Courtyard by Marriott

Southeast



Courtyard by Marriott

Southeast



Courtyard by Marriott

Southeast



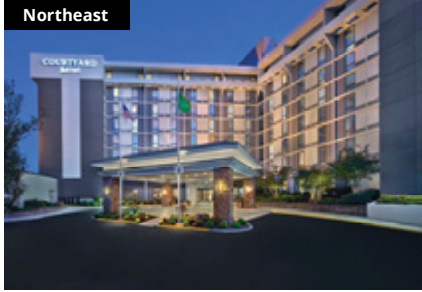
Courtyard by Marriott

Northeast



Courtyard by Marriott

Northeast



Courtyard by Marriott

Southwest



Courtyard by Marriott

Southeast



Fairfield Inn

Southeast



Fairfield Inn

Southeast



Fairfield Inn

Southeast



Fairfield Inn

Southeast



Fairfield Inn

Southeast



Fairfield Inn

Southeast



Fairfield Inn

Southeast



Fairfield Inn

Northeast



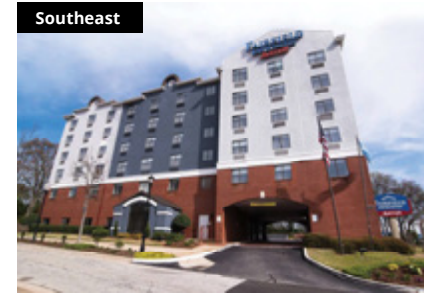
Fairfield Inn

Southeast



Fairfield Inn

Southeast



Fairfield Inn

Southeast



Fairfield Inn

Southeast



Fairfield Inn

Southeast



Fairfield Inn & Suites

Southeast



Fairfield Inn & Suites

Southeast



Fairfield Inn & Suites

Southeast



Fairfield Inn & Suites

Southeast



Fairfield Inn & Suites

Northeast



Fairfield Inn & Suites

Southeast



Fairfield Inn & Suites

Northeast



Fairfield Inn & Suites

Southeast



Fairfield Inn & Suites

West



Fairfield Inn & Suites

Northeast



Fairfield Inn & Suites

Midwest



Fairfield Inn & Suites

Southeast



Fairfield Inn & Suites

Southeast



Fairfield Inn & Suites

Southeast



Fairfield Inn & Suites

Midwest



Fairfield Inn & Suites

Southeast



Four Points

Southeast



Four Points

Northeast



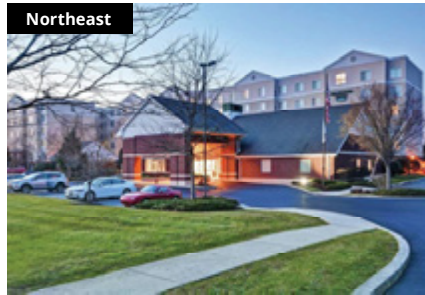
Homewood Suites

Southwest



Homewood Suites

Northeast



Homewood Suites

Southwest



Homewood Suites

West



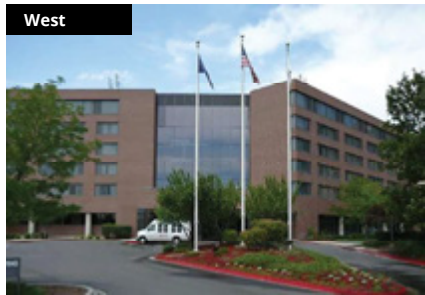
Marriott

West



Marriott

West



Marriott

Midwest



Marriott

Northeast



Marriott

Southeast



Marriott

Northeast



Residence Inn



Residence Inn



Residence Inn



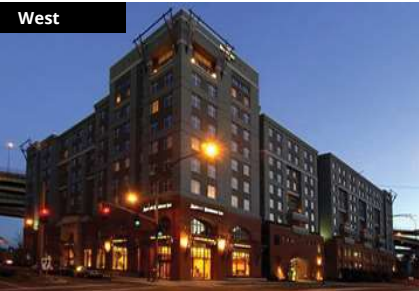
Residence Inn



Residence Inn



Residence Inn



Residence Inn



Residence Inn



Residence Inn



Residence Inn



Residence Inn



Residence Inn



Residence Inn



Residence Inn



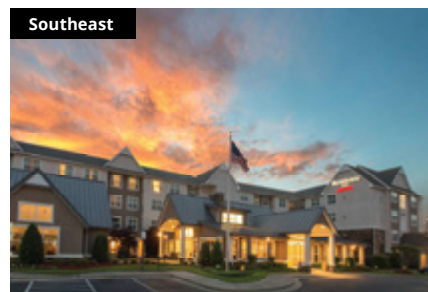
Residence Inn



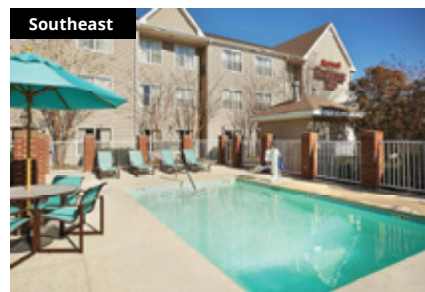
Residence Inn



Residence Inn



Residence Inn



Residence Inn



Residence Inn



Residence Inn

Northeast



Sheraton

Southeast



Springhill Suites

West



Springhill Suites

Southeast



Springhill Suites

Southeast



Springhill Suites

Southwest



Springhill Suites

Southwest



Springhill Suites

Southeast



Springhill Suites

Southeast



Springhill Suites

Northeast



Springhill Suites

Northeast



Springhill Suites

Southeast



Springhill Suites

Southeast



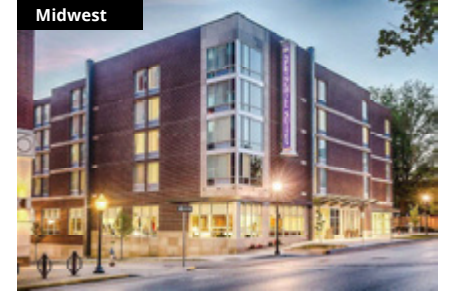
Springhill Suites

Southeast



Springhill Suites

Midwest



Springhill Suites

Northeast



Springhill Suites

Midwest



Springhill Suites

Southeast



Springhill Suites

Northeast



Springhill Suites

West



Springhill Suites



IHG



Southeast



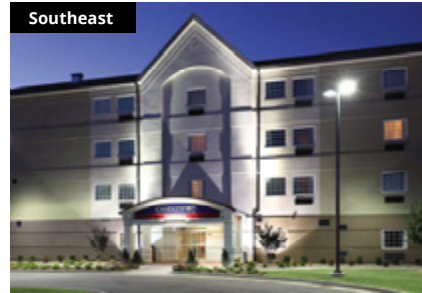
avid hotel

Southwest



Candlewood Suites

Southeast



Candlewood Suites

Southeast



Candlewood Suites

Northeast



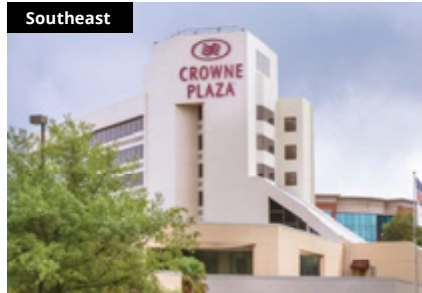
Crowne Plaza

Southeast



Crowne Plaza

Southeast



Crowne Plaza

Southeast



Crowne Plaza

West



Days Inn

Southeast



Holiday Inn

Midwest



Holiday Inn

West



Holiday Inn

Southeast



Holiday Inn

Southeast



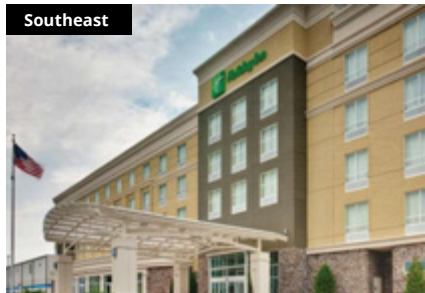
Holiday Inn

Northeast



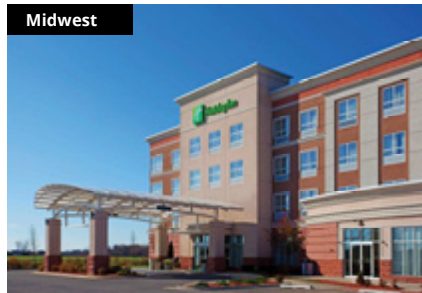
Holiday Inn

Southeast



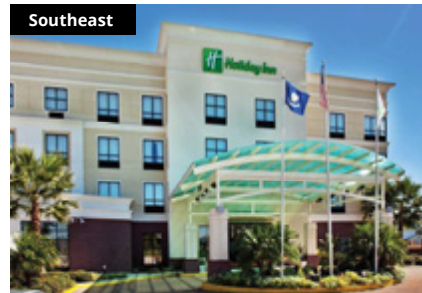
Holiday Inn

Midwest



Holiday Inn

Southeast



Holiday Inn

Southeast



Holiday Inn

Southeast



Holiday Inn

Southeast



Holiday Inn

Southeast



Holiday Inn

Southeast



Holiday Inn

Midwest



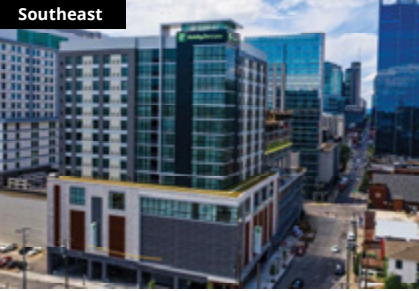
Holiday Inn

Midwest



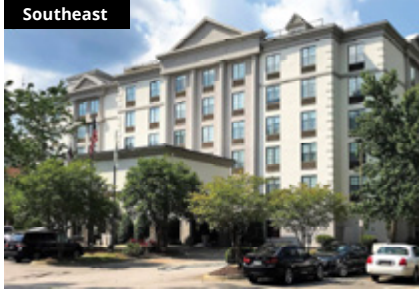
Holiday Inn & Suites

Southeast



Holiday Inn & Suites

Southeast



Holiday Inn & Suites

Southeast



Holiday Inn & Suites

Midwest



Holiday Inn Express

Southeast



Holiday Inn Express

Northeast



Holiday Inn Express

Southeast



Holiday Inn Express & Suites

Midwest



Holiday Inn Express & Suites

Midwest



Holiday Inn Express & Suites

Midwest



Holiday Inn Express & Suites

Midwest



Holiday Inn Express & Suites

Midwest



Holiday Inn Express & Suites

Northeast



Holiday Inn Express & Suites

Northeast



Holiday Inn Express & Suites

Midwest



Holiday Inn Express & Suites

Southwest



Holiday Inn Express & Suites

Southwest



Holiday Inn Express & Suites

Southeast



Holiday Inn Express & Suites

Southeast



Holiday Inn Express & Suites

Southwest



Holiday Inn Express & Suites

Southeast



Holiday Inn Express & Suites

Southeast



Hotel Indigo

Midwest



Hyatt Place

Southeast



Hyatt Place

Southeast



Hyatt Place

Southwest



Hyatt Place + Hyatt House

Northeast



Staybridge Suites

Southeast



Staybridge Suites

West



Staybridge Suites

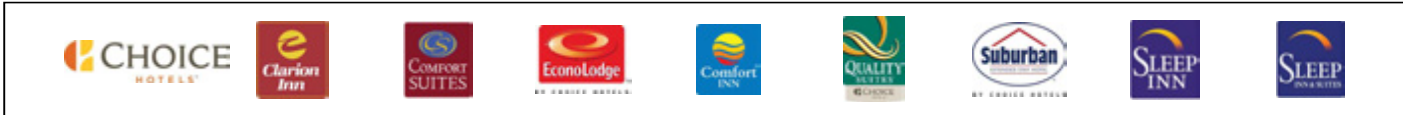
Southeast



Staybridge Suites



Choice





Wyndham



Northeast



Americ Inn

Northeast



Americ Inn

Northeast



Americ Inn

Southeast



Baymont Inn

Southeast



Baymont Inn

Southeast



Baymont Inn

West



Clarion Hotel

Southeast



Clarion Inn & Suites

Northeast



Comfort Inn

Southeast



Comfort Inn

Southeast



Comfort Inn & Suites

West



Comfort Inn & Suites

Southeast



Comfort Inn & Suites

Northeast



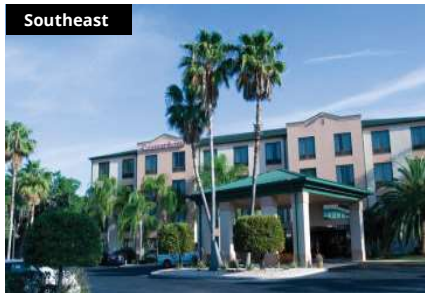
Comfort Inn & Suites

Midwest



Comfort Inn / SureStay

Southeast



Comfort Suites

Southeast



Comfort Suites

Southeast



Comfort Suites

Southeast



Comfort Suites

Southeast



Comfort Suites

Southeast



Comfort Suites

Midwest



Comfort Suites

Southeast



Comfort Suites

West



Comfort Suites

Midwest



Country Inn & Suites

Southeast



Country Inn & Suites

Southeast



Country Inn & Suites

Southeast



Country Inn & Suites

Southwest



Country Inn & Suites

Midwest



Country Inn & Suites

Southeast



Days Inn

Southeast



Days Inn

Southeast



Days Inn

Southeast



Days Inn

Midwest



Days Inn

Midwest



Days Inn

Midwest



Econo Lodge

Southeast



Econo Lodge

Northeast



Econo Lodge

Midwest



Former Days Inn

West



Hawthorn Suites

West



Hawthorn Suites

Southwest



Hawthorn Suites

Southwest



Hawthorn Suites

Southwest



Hawthorn Suites by Wyndham

Southeast



Howard Johnson

Southwest



La Quinta

Southeast



La Quinta Inns & Suites

Southeast



La Quinta Inn

Southwest



La Quinta Inn & Suites

Southeast



Mainstay Suites

Southeast



Mainstay Suites

Northeast



Microtel

Southeast



Microtel

West



Motel 6

Southeast



Quality Inn

Southeast



Quality Inn

Southeast



Quality Inn

Midwest



Quality Inn

Southeast



Quality Inn

Southeast



Quality Inn

Southeast



Quality Inn

Midwest



Quality Inn

Southeast



Quality Inn & Suites

Southeast



Radisson

Midwest



Radisson

Midwest



Raintree Inn

Southeast



Ramada

Southeast



Ramada

Southeast



Ramada

Southeast



Ramada/Baymont

Southeast



Sheraton

Southeast



Sleep Inn

Southeast



Sleep Inn

Southeast



Sleep Inn

Southeast



Sleep Inn & Suites

Southeast



Sleep Inn & Suites

Southeast



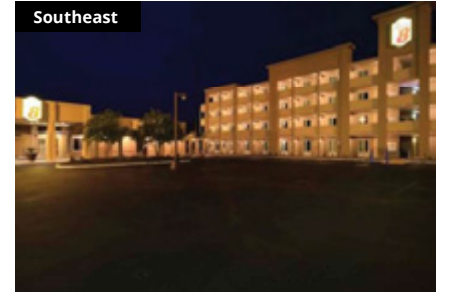
Suburban Studios

Southeast



Super 8

Southeast



Super 8

Midwest



Super 8

Northeast



Super 8

Southeast



Travelodge

Midwest



Wingate By Wyndham

Southeast



Wingate By Wyndham

Southeast



Wingate By Wyndham

Southeast



Wingate By Wyndham

Northeast



Wingate By Wyndham



Various Brands





Acapulco Inn



Alder Hotel



AllSuites Hotel



Americas Best Value Inn



Ascent on Main



Best Western



Best Western



Best Western



Best Western Station House



Carriage Inn



Chase Suites



Chase Suites



Chase Suites



Cloverleaf Suites



Colonial Inn



Crossland Economy Suites



Crossland Economy Suites



Executive Inn



Fairbridge Inn Express



Fall Creek Inn

West



Fall River Village

West



French Hotel

West



Great Highway Inn

Southeast



Hamilton Inn

Southeast



Hometown Studios

Northeast



Hotel Bethlehem

Midwest



Hotel Monaco

Southeast



Indigo Development

Southeast



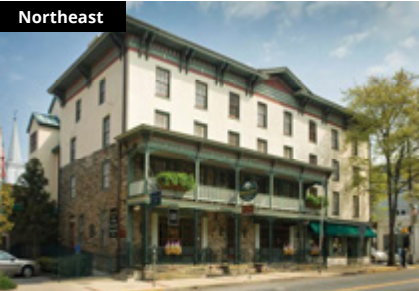
La Playa Resort & Suites

Southeast



Lake Tarpon Resort

Northeast



Lambertville House

Southwest



Lancaster Hotel

Northeast



Lancaster Inn

Midwest



Landmark Hotel

Northeast



Lenape Heights Golf Resort

Southwest



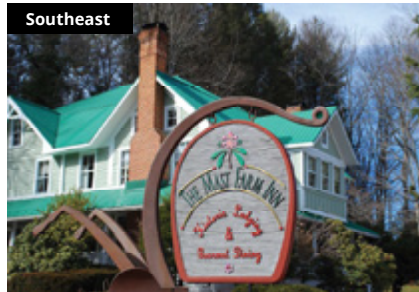
Los Viajeros Inn

Midwest



Mankato City Center Hotel

Southeast



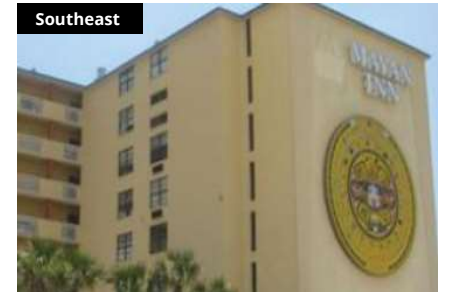
Mast Farm Inn

West



Mattei's Tavern

Southeast



Mayan Inn



Motel 6



Motel 6



Norwood Inn



Norwood Inn



Ocean Plaza Beach Resort



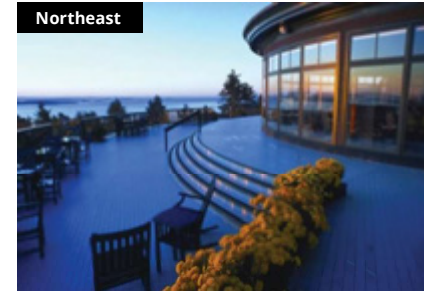
Outlanders River Camp



OYO Hotel



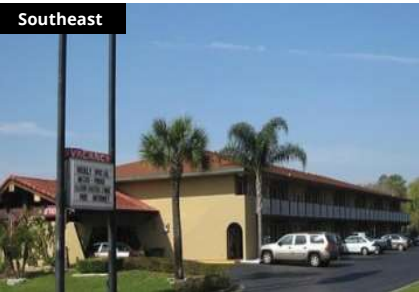
Plaza Ocean Club



Point Lookout Resort



Postmarc Hotel & Spa



Red Carpet Inn



Red Lion Hotel



Red Lion Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



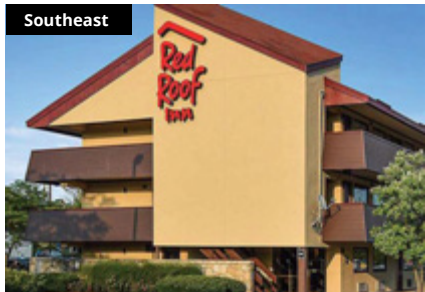
Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



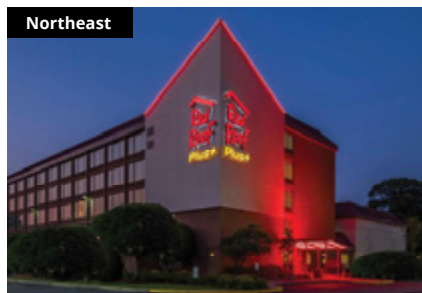
Red Roof Inn



Red Roof Inn



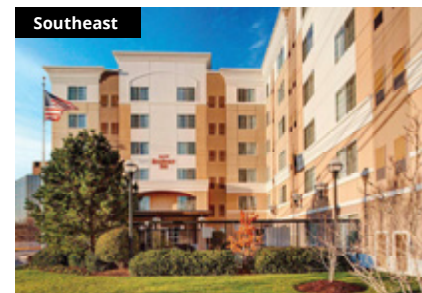
Red Roof Inn



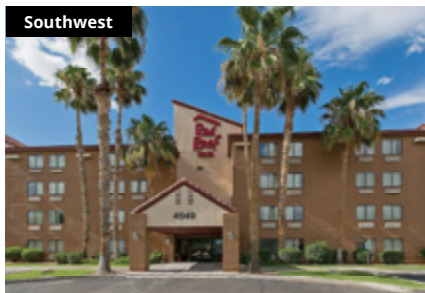
Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



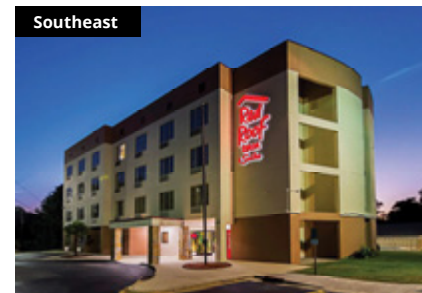
Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Inn



Red Roof Plus+



Regency Inn



Rocky Mountain Hotel



Rose Garden Inn



Saxony



St James Hotel



Stadium Inn & Suites



Streamline Hotel



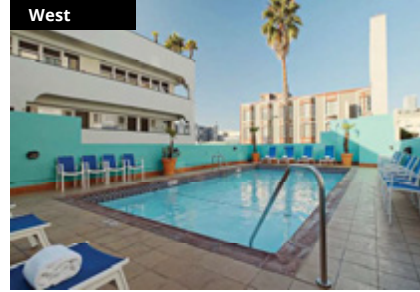
Suburban Extended Stay



Sun Plaza



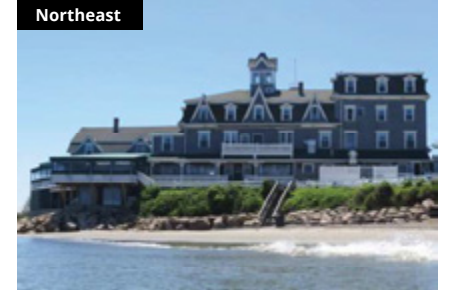
The Mason Street Apartment Bldg



The O'Farrell Street Apartment Bldg



The Riverhouse Hotel & Convention Center



The Surf Hotel



Treasure Island & Sunny Shores



Windsor Mansion Inn

About Avison Young

Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its principals. Founded in 1978, the company comprises 5,000 real estate professionals in 124 offices, providing value-added, client-centric investment sales, leasing, advisory, management, financing and mortgage placement services to owners and occupiers of office, retail, industrial, multi-family and hospitality properties.

We're different

We are an integrated full-service commercial real estate service provider with a unique model, culture and approach. The Avison Young difference translates into intelligent solutions that deliver a better client experience – and better results.

Our approach is based on partnership, with our clients and across our company. The firm's equity is in the hands of a broad base of principals, a unique ownership structure that creates the incentive for internal collaboration and aligns our solutions, first and foremost, with client objectives. Our principal-led structure places the priority on relationships, not just transactions; on long-term performance, not just the current quarter.

1978

YEAR FOUNDED

Formed by the union of **Graeme Young & Associates** (Alberta) and **Avison & Associates** (Ontario and British Columbia).

5,000

REAL ESTATE PROFESSIONALS

Largely due to our principal-led culture, we've achieved **Canada's Best Managed Companies** designation for seven consecutive years.

100+

OFFICE LOCATIONS

Before our expansion in 2008, Avison Young had only 11 offices - we've **added 90+ locations** since then.

1,600 +

BROKERAGE PROFESSIONALS

More and more of the industry's best real estate professionals are **joining their businesses with ours** and becoming principals.

283 msf

UNDER MANAGEMENT

LEED-AP management will **implement sustainability strategies** that improve an asset's long-term performance – as well as its bottom line.

For more information about our hospitality group please contact one of our team members.



Chris Bryan
Houston



Jeremy Cabe
Atlanta



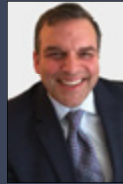
Rex Cagle
Atlanta



Scott Foster
Atlanta



Mike George
Chicago



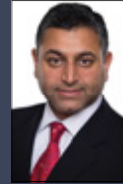
Rick George
Chicago



Stuart Hope
Denver



Joe Jones
Atlanta



Victor Kalyanji
Atlanta



Chris Kilcullen
Denver



Chris Martin
Tampa



Thierry Roch
Washington D.C.



Brad Sinclair
Atlanta



Darrell Skidmore
Tampa



Chris Stark
Portland



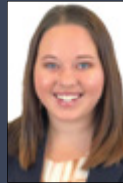
Elaine Thompson
Atlanta



Keith Thompson
Atlanta



Matt Wilkins
Atlanta



Alana Williford
Atlanta

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